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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

APRIL 1991

Manufacturers shipped 1,177 fewer homes in April 1991 than one year ago, down 7.1 percent. Year-to-date shipments are off 9,180 homes, down 15.4 percent. A total of 15,295 homes were shipped from 222 plants in the month of April. 84 companies were producing in April.

The Mountain region is the only region to show shipment gains from last year. Washington is now the only top ten shipment state to show an increase in shipments when compared to last year.

Starting with this report, two pages have been added to the Manufacturing Report. They show manufactured home delinquency statistics and manufactured home consumer installment credit outstanding.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through April

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	3,713	7.4	- 22.1	4,766	8.0
East North Central	6,652	13.2	- 13.4	7,679	12.9
West North Central	2,770	5.5	- 5.9	2,943	4.9
South Atlantic	16,533	32.8	- 25.9	22,315	37.4
South Central	9,778	19.4	- 8.1	10,638	17.8
Mountain	2,928	5.8	+ 0.1	2,926	4.9
Pacific	5,389	10.7	- 16.5	6,452	10.8

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through April

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	4,410	9.2	- 30.7	6,336	11.0	1
2.	North Carolina	4,379	9.2	- 18.0	5,337	9.2	2
3.	South Carolina	2,632	5.5	- 32.9	3,924	6.8	3
4.	Georgia	2,501	5.2	- 26.9	3,420	5.9	4
5.	Michigan	2,258	4.7	- 11.3	2,545	4.4	7
6.	Alabama	2,062	4.3	- 24.7	2,738	4.7	6
7.	California	1,991	4.2	- 41.3	3,390	5.9	5
8.	Tennessee	1,875	3.9	- 14.2	2,185	3.8	8
9.	Washington	1,821	3.8	+ 9.4	1,665	2.9	14
10.	Kentucky	1,782	3.7	- 5.4	1,884	3.3	10
		25,711	53.7		33,424	57.9	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month 1990	1991	% Change		Cumulative for Year 1990	1991	% Change
January	13,383	11,707	- 12.5%	January	13,383	11,707	- 12.5%
February	13,725	10,855	- 20.9%	Jan-Feb	27,108	22,562	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,356	35,324	- 18.5%
April	16,227	15,188	- 6.4%	Jan-Apr	59,583	50,512	- 15.2%
May	18,134			Jan-May	77,717		
June	17,373			Jan-June	95,090		
July	15,126			Jan-July	110,216		
August	19,495			Jan-Aug	129,711		
September	15,892			Jan-Sep	145,603		
October	18,081			Jan-Oct	163,684		
November	14,249			Jan-Nov	177,933		
December	10,264			Jan-Dec	188,197		

Estimated Manufactured Home Shipments*

	Each Month 1990	1991	% Change		Cumulative for Year 1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052			Jan-May	77,709		
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1990	1991		Homes In Inventory 1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%		May	360	
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	April 1990	April 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	39	6	- 84.6%	94	36	- 61.7%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,176	1,004	- 14.6%	3,978	2,941	- 26.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,215**	**1,010**	**- 16.9%**	**4,072**	**2,977**	**- 26.9%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,099	1,987	- 5.3%	7,021	6,032	- 14.1%
Michigan *	*	*	---	*	*	---
Ohio	268	273	1.9%	822	789	- 4.0%
Wisconsin	288	305	5.9%	855	833	- 2.6%
Total	**2,655**	**2,565**	**- 3.4%**	**8,698**	**7,654**	**- 12.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	136	154	13.2%	460	488	6.1%
Minnesota	191	204	6.8%	566	607	7.2%
Missouri *	*	*	---	*	*	---
Nebraska	180	191	6.1%	706	691	- 2.1%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**507**	**549**	**8.3%**	**1,732**	**1,786**	**3.1%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,113	828	- 25.6%	5,210	3,399	- 34.8%
Georgia	2,235	2,005	- 10.3%	8,978	6,288	- 30.0%
Maryland *	*	*	---	*	*	---
North Carolina	1,557	1,571	0.9%	5,891	5,645	- 4.2%
South Carolina *	*	*	---	*	*	---
Virginia	317	310	- 2.2%	1,154	990	- 14.2%
West Virginia *	*	*	---	*	*	---
Total	**5,222**	**4,714**	**- 9.7%**	**21,233**	**16,322**	**- 23.1%**
South Central						
Alabama	1,661	1,646	- 0.9%	5,645	4,814	- 14.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	550	609	10.7%	1,946	1,895	- 2.6%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,229	1,324	7.7%	4,369	4,345	- 0.5%
Texas	345	401	16.2%	1,410	1,497	6.2%
Total	**3,785**	**3,980**	**5.2%**	**13,370**	**12,551**	**- 6.1%**

Manufactured Home Production

	April 1990	April 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	269	184	- 31.6%	1,117	849	- 24.0%
Colorado *	*	*	---	*	*	---
Idaho	250	270	8.0%	951	1,064	11.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**519**	**454**	**- 12.5%**	**2,068**	**1,913**	**- 7.5%**
Pacific						
Alaska *	*	*	---	*	*	---
California	995	655	- 34.2%	3,740	2,396	- 35.9%
Hawaii *	*	*	---	*	*	---
Oregon	672	612	- 8.9%	2,528	2,687	6.3%
Washington	149	119	- 20.1%	518	544	5.0%
Total	**1,816**	**1,386**	**- 23.7%**	**6,786**	**5,627**	**- 17.1%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	508	530	4.3%	1,624	1,682	3.6%
Total Production	**16,227**	**15,188**	**- 6.4%**	**59,583**	**50,512**	**- 15.2%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	April 1990	April 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut	13	6	- 53.8%	37	29	- 21.6%
Maine	190	165	- 13.2%	517	396	- 23.4%
Massachusetts	20	23	15.0%	66	60	- 9.1%
New Hampshire	68	36	- 47.1%	141	80	- 43.3%
New Jersey	37	33	- 10.8%	155	85	- 45.2%
New York	570	516	- 9.5%	1,689	1,335	- 21.0%
Pennsylvania	596	490	- 17.8%	2,021	1,602	- 20.7%
Rhode Island	5	5	0.0%	17	11	- 35.3%
Vermont	48	54	12.5%	123	115	- 6.5%
Total	**1,547**	**1,328**	**- 14.2%**	**4,766**	**3,713**	**- 22.1%**
East North Central						
Illinois	231	234	1.3%	863	689	- 20.2%
Indiana	515	462	- 10.3%	1,737	1,396	- 19.6%
Michigan	808	761	- 5.8%	2,545	2,258	- 11.3%
Ohio	516	529	2.5%	1,765	1,597	- 9.5%
Wisconsin	268	246	- 8.2%	769	712	- 7.4%
Total	**2,338**	**2,232**	**- 4.5%**	**7,679**	**6,652**	**- 13.4%**
West North Central						
Iowa	114	164	43.9%	427	438	2.6%
Kansas	124	128	3.2%	387	418	8.0%
Minnesota	169	132	- 21.9%	454	407	- 10.4%
Missouri	364	345	- 5.2%	1,242	1,050	- 15.5%
Nebraska	52	46	- 11.5%	178	141	- 20.8%
North Dakota	13	28	115.4%	40	57	42.5%
South Dakota	52	73	40.4%	215	259	20.5%
Total	**888**	**916**	**3.2%**	**2,943**	**2,770**	**- 5.9%**
South Atlantic						
Delaware	132	105	- 20.5%	466	294	- 36.9%
Florida	1,373	1,164	- 15.2%	6,366	4,410	- 30.7%
Georgia	859	802	- 6.6%	3,420	2,501	- 26.9%
Maryland	99	75	- 24.2%	313	224	- 28.4%
North Carolina	1,472	1,360	- 7.6%	5,337	4,379	- 18.0%
South Carolina	934	796	- 14.8%	3,924	2,632	- 32.9%
Virginia	494	401	- 18.8%	1,663	1,300	- 21.8%
West Virginia	275	276	0.4%	826	793	- 4.0%
Total	**5,638**	**4,979**	**- 11.7%**	**22,315**	**16,533**	**- 25.9%**
South Central						
Alabama	755	696	- 7.8%	2,738	2,062	- 24.7%
Arkansas	210	275	31.0%	782	844	7.9%
Kentucky	531	595	12.1%	1,884	1,782	- 5.4%
Louisiana	138	156	13.0%	411	497	20.9%
Mississippi	368	367	- 0.3%	1,138	1,083	- 4.8%
Oklahoma	61	67	9.8%	173	199	15.0%
Tennessee	669	683	2.1%	2,185	1,875	- 14.2%
Texas	329	366	11.2%	1,327	1,436	8.2%
Total	**3,061**	**3,205**	**4.7%**	**10,638**	**9,778**	**- 8.1%**

Manufactured Home Shipments

	April 1990	April 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	271	189	- 30.3%	1,048	887	- 15.4%
Colorado	45	58	28.9%	149	228	53.0%
Idaho	58	102	75.9%	223	336	50.7%
Montana	43	53	23.3%	126	168	33.3%
Nevada	199	148	- 25.6%	835	625	- 25.1%
New Mexico	120	169	40.8%	470	573	21.9%
Utah	12	22	83.3%	63	89	41.3%
Wyoming	3	12	300.0%	12	22	83.3%
Total	**751**	**753**	**0.3%**	**2,926**	**2,928**	**0.1%**
Pacific						
Alaska	2	8	300.0%	11	16	45.5%
California	897	543	- 39.5%	3,390	1,991	- 41.3%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	348	363	4.3%	1,385	1,561	12.7%
Washington	479	405	- 15.4%	1,665	1,821	9.4%
Total	**1,726**	**1,319**	**- 23.6%**	**6,452**	**5,389**	**- 16.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	523	563	7.6%	1,938	2,714	40.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**16,472**	**15,295**	**- 7.1%**	**59,657**	**50,477**	**- 15.4%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

	Year-To-Date 1991 Product Mix					
	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	20	9	29	*	*	*
Maine	305	91	396	25	11	36
Massachusetts *	31	29	60	*	*	*
New Hampshire *	55	25	80	*	*	*
New Jersey *	43	42	85	*	*	*
New York *	764	571	1,335	*	*	*
Pennsylvania	1,031	571	1,602	1,724	1,217	2,941
Rhode Island *	6	5	11	*	*	*
Vermont *	70	45	115	*	*	*
Total	**2,325**	**1,388**	**3,713**	**1,749**	**1,228**	**2,977**
	62.6%	**37.4%**	**100.0%**	**58.8%**	**41.2%**	**100.0%**
East North Central						
Illinois *	453	236	689	*	*	*
Indiana	812	584	1,396	3,630	2,402	6,032
Michigan *	1,125	1,133	2,258	*	*	*
Ohio	1,094	503	1,597	523	266	789
Wisconsin	595	117	712	700	133	833
Total	**4,079**	**2,573**	**6,652**	**4,853**	**2,801**	**7,654**
	61.3%	**38.7%**	**100.0%**	**63.4%**	**36.6%**	**100.0%**
West North Central						
Iowa *	343	95	438	*	*	*
Kansas	249	169	418	354	134	488
Minnesota	270	137	407	405	202	607
Missouri *	746	304	1,050	*	*	*
Nebraska	78	63	141	408	283	691
North Dakota *	34	23	57	*	*	*
South Dakota *	160	99	259	*	*	*
Total	**1,880**	**890**	**2,770**	**1,167**	**619**	**1,786**
	67.9%	**32.1%**	**100.0%**	**65.3%**	**34.7%**	**100.0%**
South Atlantic						
Delaware *	202	92	294	*	*	*
Florida	1,526	2,884	4,410	878	2,521	3,399
Georgia	1,224	1,277	2,501	3,344	2,944	6,288
Maryland *	133	91	224	*	*	*
North Carolina	2,933	1,446	4,379	4,004	1,641	5,645
South Carolina *	1,632	1,000	2,632	*	*	*
Virginia	790	510	1,300	842	148	990
West Virginia *	559	234	793	*	*	*
Total	**8,999**	**7,534**	**16,533**	**9,068**	**7,254**	**16,322**
	54.4%	**45.6%**	**100.0%**	**55.6%**	**44.4%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	1,541	521	2,062	3,256	1,558	4,814
Arkansas *	608	236	844	*	*	*
Kentucky *	1,314	468	1,782	*	*	*
Louisiana *	387	110	497	*	*	*
Mississippi	792	291	1,083	1,502	393	1,895
Oklahoma *	121	78	199	*	*	*
Tennessee	1,341	534	1,875	3,200	1,145	4,345
Texas	745	691	1,436	736	761	1,497
Total	**6,849**	**2,929**	**9,778**	**8,694**	**3,857**	**12,551**
	70.0%	**30.0%**	**100.0%**	**69.3%**	**30.7%**	**100.0%**
Mountain						
Arizona	304	583	887	292	557	849
Colorado *	105	123	228	*	*	*
Idaho	68	268	336	237	827	1,064
Montana *	44	124	168	*	*	*
Nevada *	107	518	625	*	*	*
New Mexico *	310	263	573	*	*	*
Utah *	17	72	89	*	*	*
Wyoming *	10	12	22	*	*	*
Total	**965**	**1,963**	**2,928**	**529**	**1,384**	**1,913**
	33.0%	**67.0%**	**100.0%**	**27.7%**	**72.3%**	**100.0%**
Pacific						
Alaska *	9	7	16	*	*	*
California	235	1,756	1,991	303	2,093	2,396
Hawaii *	0	0	0	*	*	*
Oregon	228	1,333	1,561	398	2,289	2,687
Washington	252	1,569	1,821	7	537	544
Total	**724**	**4,665**	**5,389**	**708**	**4,919**	**5,627**
	13.4%	**86.6%**	**100.0%**	**12.6%**	**87.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	25,821	21,942	47,763	26,768	22,062	48,830
	54.1%	45.9%	100.0%	54.8%	45.2%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,836	878	2,714	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	917	765	1,682
Total	**27,657**	**22,820**	**50,477**	**27,685**	**22,827**	**50,512**
	54.8%	**45.2%**	**100.0%**	**54.8%**	**45.2%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
April 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,360	9.2%	1	866	10.6%	1	494	7.5%	2
Florida	1,164	7.9%	2	414	5.1%	6	750	11.4%	1
Georgia	802	5.4%	3	392	4.8%	7	410	6.2%	5
South Carolina	796	5.4%	4	491	6.0%	3	305	4.6%	8
Michigan	761	5.2%	5	339	4.2%	9	422	6.4%	4
Alabama	696	4.7%	6	511	6.3%	2	185	2.8%	13
Tennessee	683	4.6%	7	489	6.0%	4	194	3.0%	10
Kentucky	595	4.0%	8	419	5.1%	5	176	2.7%	15
California	543	3.7%	9	58	0.7%	29	485	7.4%	3
Ohio	529	3.6%	10	355	4.4%	8	174	2.6%	16
New York	516	3.5%	11	294	3.6%	11	222	3.4%	9
Pennsylvania	490	3.3%	12	310	3.8%	10	180	2.7%	14
Indiana	462	3.1%	13	276	3.4%	12	186	2.8%	12
Washington	405	2.7%	14	55	0.7%	30	350	5.3%	6
Virginia	401	2.7%	15	249	3.1%	14	152	2.3%	17
Mississippi	367	2.5%	16	261	3.2%	13	106	1.6%	20
Texas	366	2.5%	17	179	2.2%	19	187	2.8%	11
Oregon	363	2.5%	18	50	0.6%	31	313	4.8%	7
Missouri	345	2.3%	19	241	3.0%	15	104	1.6%	21
West Virginia	276	1.9%	20	190	2.3%	18	86	1.3%	23
Arkansas	275	1.9%	21	203	2.5%	17	72	1.1%	26
Wisconsin	246	1.7%	22	204	2.5%	16	42	0.6%	29
Illinois	234	1.6%	23	137	1.7%	20	97	1.5%	22
Arizona -	189	1.3%	24	72	0.9%	28	117	1.8%	18
New Mexico	169	1.1%	25	86	1.1%	24	83	1.3%	24
Maine	165	1.1%	26	132	1.6%	21	33	0.5%	34
Iowa	164	1.1%	27	123	1.5%	22	41	0.6%	30
Louisiana	156	1.1%	28	116	1.4%	23	40	0.6%	31
Nevada	148	1.0%	29	35	0.4%	36	113	1.7%	19
Minnesota	132	0.9%	30	84	1.0%	25	48	0.7%	27
Kansas	128	0.9%	31	82	1.0%	26	46	0.7%	28
Delaware	105	0.7%	32	75	0.9%	27	30	0.5%	35
Idaho	102	0.7%	33	29	0.4%	38	73	1.1%	25
Maryland	75	0.5%	34	50	0.6%	32	25	0.4%	37
South Dakota	73	0.5%	35	48	0.6%	33	25	0.4%	38
Oklahoma	67	0.5%	36	38	0.5%	34	29	0.4%	36
Colorado	58	0.4%	37	24	0.3%	40	34	0.5%	33
Vermont	54	0.4%	38	37	0.5%	35	17	0.3%	39
Montana	53	0.4%	39	17	0.2%	42	36	0.5%	32
Nebraska	46	0.3%	40	33	0.4%	37	13	0.2%	41
New Hampshire	36	0.2%	41	24	0.3%	39	12	0.2%	44
New Jersey	33	0.2%	42	20	0.2%	41	13	0.2%	43
North Dakota	28	0.2%	43	15	0.2%	43	13	0.2%	42
Massachusetts	23	0.2%	44	15	0.2%	44	8	0.1%	46
Utah	22	0.1%	45	6	0.1%	45	16	0.2%	40
Wyoming	12	0.1%	46	3	0.0%	48	9	0.1%	45
Alaska	8	0.1%	47	2	0.0%	49	6	0.1%	47
Connecticut	6	0.0%	48	4	0.0%	46	2	0.0%	48
Rhode Island	5	0.0%	49	3	0.0%	47	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	14,732	**99.9%**		**8,156**	**100.1%**		**6,576**	**99.7%**	

- Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	4,410	9.2%	1	1,526	5.9%	4	2,884	13.1%	1
North Carolina	4,379	9.2%	2	2,933	11.4%	1	1,446	6.6%	4
South Carolina	2,632	5.5%	3	1,632	6.3%	2	1,000	4.6%	8
Georgia	2,501	5.2%	4	1,224	4.7%	7	1,277	5.8%	6
Michigan	2,258	4.7%	5	1,125	4.4%	8	1,133	5.2%	7
Alabama	2,062	4.3%	6	1,541	6.0%	3	521	2.4%	15
California	1,991	4.2%	7	235	0.9%	29	1,756	8.0%	2
Tennessee	1,875	3.9%	8	1,341	5.2%	5	534	2.4%	14
Washington	1,821	3.8%	9	252	1.0%	27	1,569	7.2%	3
Kentucky	1,782	3.7%	10	1,314	5.1%	6	468	2.1%	19
Pennsylvania	1,602	3.4%	11	1,031	4.0%	10	571	2.6%	12
Ohio	1,597	3.3%	12	1,094	4.2%	9	503	2.3%	18
Oregon	1,561	3.3%	13	228	0.9%	30	1,333	6.1%	5
Texas	1,436	3.0%	14	745	2.9%	16	691	3.1%	9
Indiana	1,396	2.9%	15	812	3.1%	11	584	2.7%	10
New York	1,335	2.8%	16	764	3.0%	14	571	2.6%	13
Virginia	1,300	2.7%	17	790	3.1%	13	510	2.3%	17
Mississippi	1,083	2.3%	18	792	3.1%	12	291	1.3%	21
Missouri	1,050	2.2%	19	746	2.9%	15	304	1.4%	20
Arizona	887	1.9%	20	304	1.2%	25	583	2.7%	11
Arkansas	844	1.8%	21	608	2.4%	17	236	1.1%	25
West Virginia	793	1.7%	22	559	2.2%	19	234	1.1%	26
Wisconsin	712	1.5%	23	595	2.3%	18	117	0.5%	31
Illinois	689	1.4%	24	453	1.8%	20	236	1.1%	24
Nevada	625	1.3%	25	107	0.4%	35	518	2.4%	16
New Mexico	573	1.2%	26	310	1.2%	23	263	1.2%	23
Louisiana	497	1.0%	27	387	1.5%	21	110	0.5%	32
Iowa	438	0.9%	28	343	1.3%	22	95	0.4%	34
Kansas	418	0.9%	29	249	1.0%	28	169	0.8%	27
Minnesota	407	0.9%	30	270	1.0%	26	137	0.6%	28
Maine	396	0.8%	31	305	1.2%	24	91	0.4%	36
Idaho	336	0.7%	32	68	0.3%	39	268	1.2%	22
Delaware	294	0.6%	33	202	0.8%	31	92	0.4%	35
South Dakota	259	0.5%	34	160	0.6%	32	99	0.5%	33
Colorado	228	0.5%	35	105	0.4%	36	123	0.6%	30
Maryland	224	0.5%	36	133	0.5%	33	91	0.4%	37
Oklahoma	199	0.4%	37	121	0.5%	34	78	0.4%	38
Montana	168	0.4%	38	44	0.2%	41	124	0.6%	29
Nebraska	141	0.3%	39	78	0.3%	37	63	0.3%	40
Vermont	115	0.2%	40	70	0.3%	38	45	0.2%	41
Utah	89	0.2%	41	17	0.1%	46	72	0.3%	39
New Jersey	85	0.2%	42	43	0.2%	42	42	0.2%	42
New Hampshire	80	0.2%	43	55	0.2%	40	25	0.1%	44
Massachusetts	60	0.1%	44	31	0.1%	44	29	0.1%	43
North Dakota	57	0.1%	45	34	0.1%	43	23	0.1%	45
Connecticut	29	0.1%	46	20	0.1%	45	9	0.0%	47
Wyoming	22	0.0%	47	10	0.0%	47	12	0.1%	46
Alaska	16	0.0%	48	9	0.0%	48	7	0.0%	48
Rhode Island	11	0.0%	49	6	0.0%	49	5	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
47,763	**99.9%**		**25,821**	**100.3%**		**21,942**	**100.1%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
April 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,005	13.7%	1	1,118	13.7%	2	887	13.7%	1
Indiana	1,987	13.6%	2	1,163	14.2%	1	824	12.7%	2
Alabama	1,646	11.2%	3	1,079	13.2%	3	567	8.7%	5
North Carolina	1,571	10.7%	4	1,054	12.9%	4	517	8.0%	7
Tennessee	1,324	9.0%	5	960	11.8%	5	364	5.6%	9
Pennsylvania	1,004	6.8%	6	578	7.1%	6	426	6.6%	8
Florida	828	5.6%	7	178	2.2%	12	650	10.0%	3
California	655	4.5%	8	87	1.1%	17	568	8.8%	4
Oregon	612	4.2%	9	88	1.1%	16	524	8.1%	6
Mississippi	609	4.2%	10	483	5.9%	7	126	1.9%	12
Texas	401	2.7%	11	192	2.4%	10	209	3.2%	10
Virginia	310	2.1%	12	260	3.2%	8	50	0.8%	19
Wisconsin	305	2.1%	13	252	3.1%	9	53	0.8%	18
Ohio	273	1.9%	14	182	2.2%	11	91	1.4%	15
Idaho	270	1.8%	15	65	0.8%	19	205	3.2%	11
Minnesota	204	1.4%	16	127	1.6%	13	77	1.2%	17
Nebraska	191	1.3%	17	111	1.4%	15	80	1.2%	16
Arizona	184	1.3%	18	74	0.9%	18	110	1.7%	14
Kansas	154	1.1%	19	114	1.4%	14	40	0.6%	20
Washington	119	0.8%	20	0	0.0%	22	119	1.8%	13
Maine	6	0.0%	21	4	0.0%	20	2	0.0%	21
Iowa	*								
Alaska	*								
New Mexico	*								
Utah	*								
Maryland	*								
Rhode Island	*								
Arkansas	*								
Hawaii	*								
Montana	*								
Delaware	*								
South Carolina	*								
North Dakota	*								
Vermont	*								
Missouri	*								
West Virginia	*								
New Jersey	*								
New Hampshire	*								
Colorado	*								
Illinois	*								
Massachusetts	*								
Wyoming	*								
South Dakota	*								
Michigan	*								
Oklahoma	*								
Connecticut	*								
Nevada	*								
New York	*								
Louisiana	*								
Kentucky	*								
	14,658	100.0%		8,169	100.2%		6,489	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1991

State	Total Productn	% of Total:	Rank:	Single Sectn Prduct:	% of Total:	Rank:	Multi Sectn Prduct:	% of Total:	Rank
Georgia	6,288	12.9%	1	3,344	12.5%	3	2,944	13.3%	1
Indiana	6,032	12.4%	2	3,630	13.6%	2	2,402	10.9%	3
North Carolina	5,645	11.6%	3	4,004	15.0%	1	1,641	7.4%	6
Alabama	4,814	9.9%	4	3,256	12.2%	4	1,558	7.1%	7
Tennessee	4,345	8.9%	5	3,200	12.0%	5	1,145	5.2%	9
Florida	3,399	7.0%	6	878	3.3%	8	2,521	11.4%	2
Pennsylvania	2,941	6.0%	7	1,724	6.4%	6	1,217	5.5%	8
Oregon	2,687	5.5%	8	398	1.5%	15	2,289	10.4%	4
California	2,396	4.9%	9	303	1.1%	17	2,093	9.5%	5
Mississippi	1,895	3.9%	10	1,502	5.6%	7	393	1.8%	14
Texas	1,497	3.1%	11	736	2.7%	10	761	3.4%	11
Idaho	1,064	2.2%	12	237	0.9%	19	827	3.7%	10
Virginia	990	2.0%	13	842	3.1%	9	148	0.7%	18
Arizona	849	1.7%	14	292	1.1%	18	557	2.5%	12
Wisconsin	833	1.7%	15	700	2.6%	11	133	0.6%	20
Ohio	789	1.6%	16	523	2.0%	12	266	1.2%	16
Nebraska	691	1.4%	17	408	1.5%	13	283	1.3%	15
Minnesota	607	1.2%	18	405	1.5%	14	202	0.9%	17
Washington	544	1.1%	19	7	0.0%	21	537	2.4%	13
Kansas	488	1.0%	20	354	1.3%	16	134	0.6%	19
Maine	36	0.1%	21	25	0.1%	20	11	0.0%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Illinois	*								
Montana	*								
Wyoming	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	48,830	**100.1%**		**26,768**	**100.0%**		**22,062**	**99.8%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,400*	15.1*	51,000*	20.4*
April	15,292	98,000*	13.5*	49,000*	23.8*
May					
June					
July					
August					
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

1990
Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding	# of MH Loan Repossessions per 1000 Loans Outstanding
January	2.89	1.93
February	2.03	1.59
March	2.51	1.53
April	2.34	1.39
May	2.41	1.34
June	2.32	1.49
July	2.60	1.75
August	2.43	1.70
September	2.66	1.53
October	2.88	1.64
November	2.99	1.72
December	3.57	1.63

1991
Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding	# of MH Loan Repossessions per 1000 Loans Outstanding
January	3.17	1.74
February	3.04	1.68
March	2.86	1.93
April		
May		
June		
July		
August		
September		
October		
November		
December		

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

1990
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,066	5,410	8,096
March	22,554	9,043	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,013*	9,615*	5,328*	5,070*
April				
May				
June				
July				
August				
September				
October				
November				
December				

* Preliminary
Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.